

DUANE SHARES PROVEN STRATEGIES TO INCREASE COLLABORATION, FOSTER LIFE-BALANCE AND ENHANCE CORPORATE VISION.

SPEAKER, CONSULTANT, ADVENTURER DUANE ZOBRIST

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Duane Zobrist leads a unique life. In 1992, he decided to follow one of life's serendipitous detours. Just weeks before beginning law school, he decided to change paths and pursue his passion—Falconry. Since founding The Falconry and Raptor Education Foundation in 1994, he has been involved in the start up of several successful, and a few unsuccessful, entrepreneurial ventures. He is an adventurer, facilitator, coach, and motivational speaker.

Duane's passion for business and life is evident. He believes that if one seeks a balanced life and is committed to enjoying life's journey, one will attract success in all aspects of life. Duane has often said, "Living a balanced life takes leadership. It takes an individual who knows where they are going, who they want to take with them, and why they want to be there."

"Business leaders", Duane continues "must be willing to give back to their community." Duane has worked on many non-profit boards including, The Boy Scouts of America, Buckskin Council and Greenbrier Episcopal School. He is currently the regional membership chair and a chapter education officer in the Young Presidents' Organization (YPO), an international organization which focuses on CEO education.

Energetic, insightful and memorable are words many attendees use to describe Duane and his presentation style. He masterfully weaves both contemporary and historical tales into his presentations, reinforcing his topic's salient points. One thing is for sure, no boring presentations here.

- **Principle, The Duane Zobrist Group**
Speaking, consulting and organizational performance firm focusing on business, family and collegiate leadership.
- **Founder, The Falconry and Raptor Education Foundation**
America's first school of falconry. Over 6,000 students per year have a hands on opportunity to interact with over 40 birds of prey and learn the basics of the ancient art of falconry.
- **CEO, Resort Outfitters**
Outdoor focused company which operates recreational and team-building activities at some of America's finest resorts. Whether it is mountain biking, kayaking, paintball or ropes courses, Resort Outfitters provides the recreational solution for today's active families.



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"BOOK DUANE AND EXPERIENCE A HEIGHTENED LEVEL OF LEARNING AND AN EXTRAORDINARY LEVEL OF SERVICE."

-Day&Zimmermann

POPULAR TOPICS TAILORED TO YOUR SPECIFIC NEEDS AND GOALS

Rave Reviews:

"Duane Zobrist excited our audience! He is a vibrant speaker and a skillful facilitator. He mixes humor with real world experience and invigorates up an audience. His message was relevant and he related it directly to our staff. Not only was he a 'Motivational' speaker, but we all can walk away with something that can be applied in our everyday business transactions. Definitely a memorable speaker."

-Wachovia Securities

"Your program far surpassed my expectations. Your interaction with the attendees was positive, they enjoyed your upbeat attitude, and your dedication to what you believe in truly shined on stage and off."

-CSX Transportation

"You were fabulous! Our group loved it! I am so pleased with the presentation. Your knowledge, insight, humor and energy kept everyone's attention. The content was very relevant to the group. By relaying your personal life experiences, it made you 'real' to the faculty, and not just a professional speaker."

-Southern Virginia University

Leadership...Vital Lessons from Unexpected Leaders

Duane relates leadership lessons drawn from the lives of three very different and perhaps unexpected business leaders. They include the founder of the International Boy Scout movement, Baden Powell; industrialist and philanthropist, Milton Hershey; and Past Chair and CEO of Merck Pharmaceutical, Roy Vegeles. The stories of these leaders' lives illuminate vital leadership lessons. Duane's keynote reveals the importance of passion, vision and ethical decision-making.

Collaboration...Fighting the Enemy Within

The hallmark of this engaging keynote, which addresses "silos in the workplace", how to tear them down and eliminate internal competition, begins with an audience-wide activity and discussion. Duane reviews five areas where organizations can make the choice of collaboration. Experience the tools teams have at their disposal to fight internal competition.

Life Balance... Always Keep a Pigeon in Your Pocket

During this humorous and insightful keynote, Duane shares the importance of Plan B. He shares his personal experiences, including traveling along a path that took him from law school student to a professional falconer. He discusses the importance of serendipity in living a fulfilling life.

Motivation...Lead Up!

How can a First Lt. influence a Lt. Col? How can a staff member advance his manager to a new level of performance? In this keynote, Duane uses real world examples of organizations which climbed to new heights as a result of being open to this phenomenon. He discusses both the corporate culture which allows this to happen and how a single employee can make a difference within an organization.

Family Leadership...From the Boardroom to the Family Room

Duane boldly states that you can (and should) borrow precepts from the workplace and apply them at home. Why take this particular tack with your family? Because you want your children to be sensitive, rational, happy and stable human beings, living a life that reflects your philosophy. Are you willing to brook the storm and build a family culture that fights both entitlement and *influenza*?

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